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ISU Insurance Services of Colorado (ISU) is a 139-year-old independent insurance brokerage firm, partnering with independent schools on their commercial insurance, risk management and employee benefits protection.



Helping Families Find Your School:

Reaching Parents Across Online Platforms

OCTOBER 10, 2025

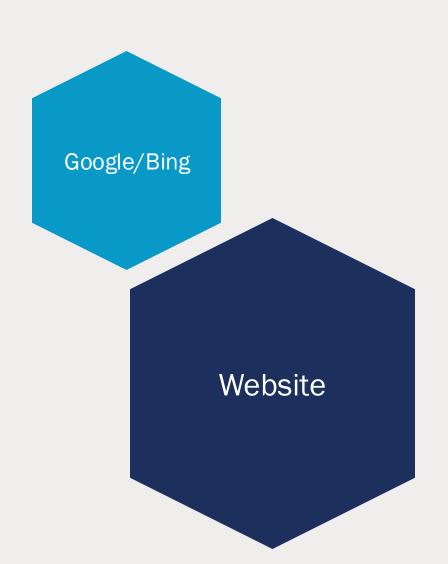




The "Old" Search Methodology

Single-Path Search:

- Ten blue links
- SEO ruled
- Focus on keywords, rankings and the home page





The New Search Ecosystem

BY THE NUMBERS

SEARCH Engine

Google's global market share in April fell to 89.65% — the lowest since 2013.

SOCIAL

46% of Gen Z and 35% of Millennials prefer social media over traditional search engines.

FNEDATIVE

Between January 2024 and May 2025, news-related prompts in ChatGPT rose by 212%, while equivalent Google searches declined by 5%.

Multi-Platform Search:

- Social search skyrocketing among Gen Z... and beyond
- Generative search usage compounding faster than we've ever seen
- Multiple companies attempting to completely upend search



The New Search Ecosystem

BY THE NUMBERS

SEARCHENGINE

Google searches fell in Safari for the first time ever in April 2025. "That has never happened in 22 years." - Apple's Eddy Cue.

Around 1.5B people now use AI overviews to quickly surface the information they need.

SOCIA

Up to 41% of users use TikTok for search, while 76% have discovered brands and products through social media.

45% of Reddit users aren't on Instagram, 69% aren't on LinkedIn and 58% aren't on TikTok.

FNFRATIVE

35.8% of Americans now use ChatGPT on a regular basis. 58% of consumers have replaced "traditional" search engines with AI tools.

Users who are referred from AI search compared to traditional referrals stay on site 8% longer, browse through pages 12% more and are 23% less likely to just visit the link and bounce.

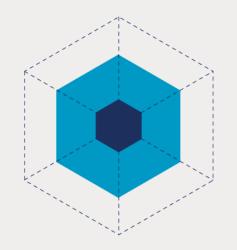


The New Search Ecosystem: Key Platforms & Implications



Search Engines

- Google
- Bing



Generative AI Search

- ChatGPT
- Perplexity
- Gemini
- Claude



Social Search

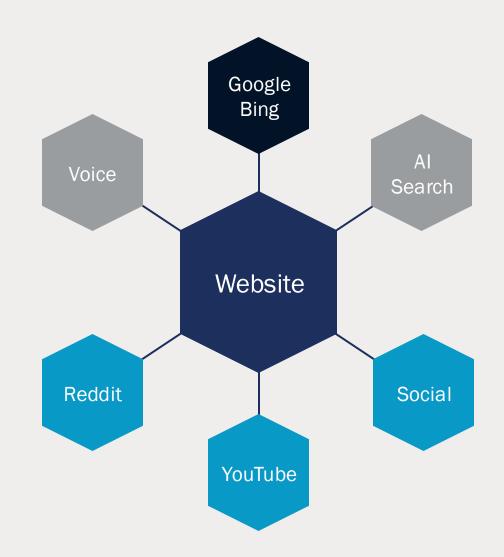
- Instagram
- TikTok
- Reddit
- Education-specific forums



Mapping the Multi-Platform Journey

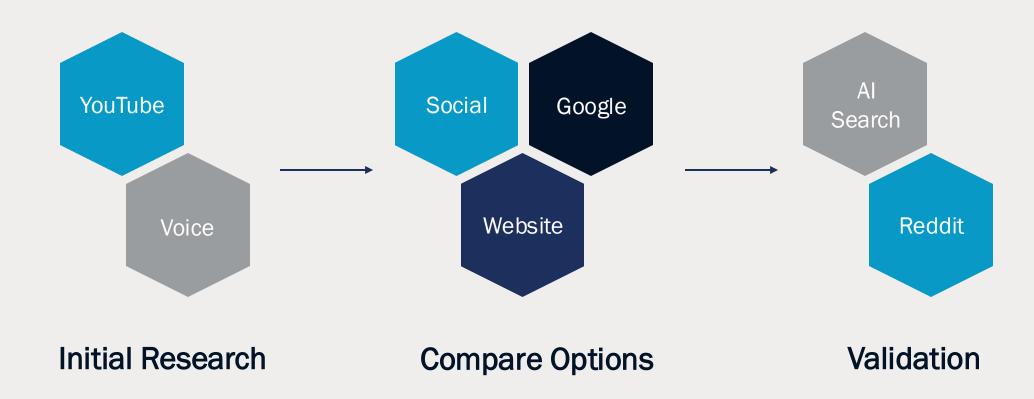
The Answer Engine Ecosystem

- A holistic approach to discovery whose goal is a quick and authentic answer
- Web traffic reductions
- Trust, authority and relevance





Mapping a Multi-Stage Journey

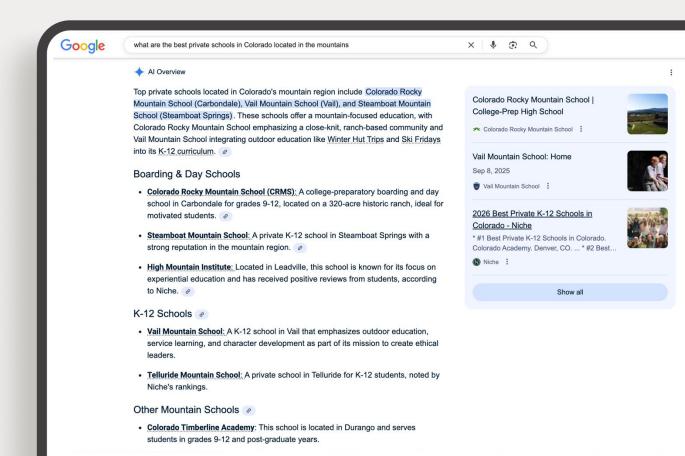




Search Engines: Not Going Away

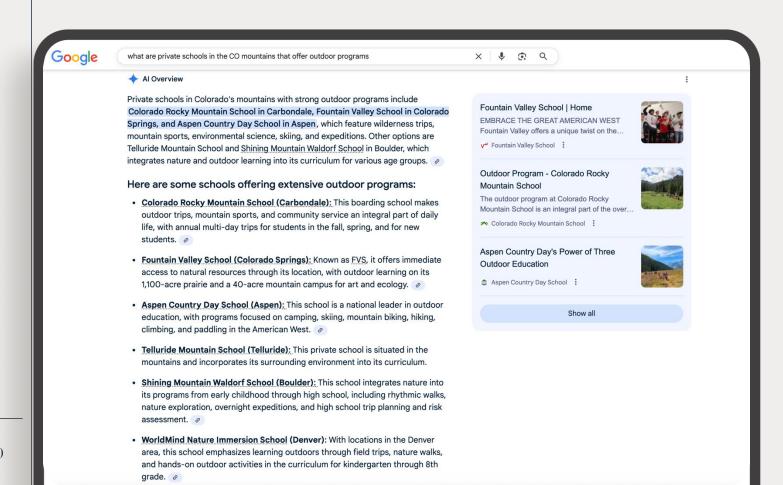
Search Engines

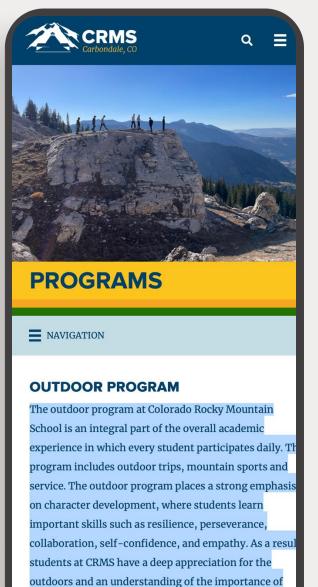
- Still the dominant player, especially for paid
- Al overviews maintain relevance
- Influences generative search
- Zero-click search traffic
- Structured content, E-E-A-T
 (Experience, Expertise, Authority,
 Trust), reviews, local listings





Search Engines: Not Going Away







Generative AI: Answers Made Easy

Generative Tools

- Adoption growing at unprecedented rate
- Lack of clarity on sourcing factors – query fan out
- Search engines, social are big factors
- Third-party validation important

what are some good international schools in Colorado for elementary school students

Here are several good international / globally-focused schools around Colorado for elementary-age students, plus what makes them stand out. If you tell me what you mean by "international" (IB, immersion, multilingual, foreign curriculum, etc.), I can help narrow to ones that match what you're looking for.

Schools in Colorado with International / Global / Immersion Elements

School	Location	Grades / Type of Program	Highlights
International School of Denver (ISDenver)	Denver (Lowry area)	PreK – Grade 9	Fully authorized IB World School (PYP for early/elementary, MYP middle grades). Multilingual (French, Spanish, Chinese) immersion, strong in global citizenship and intercultural learning.
Academy International Elementary School (AIES)	Colorado Springs	K-5	Public school with the IB Primary Years Programme (PYP). Focus on whole-child learning, inquiry, social/emotional learning, and supportive/differentiated instruction. **Academy Internat +1**
McGraw Elementary, IB World School	Fort Collins	Elementary (P-5)	Strong IB PYP program. Emphasis on inquiry, international-mindedness, whole-child development. Proofer School Din. +1
Swigert International School	Denver	ECE4 – Grade 5	Uses IB Primary Years Program. Innovation school as part of Denver's Luminary Learning Network. Strong focus on creativity, critical thinking, global awareness. swigers.dpakt2.org
Colorado International Language Academy (CILA)	Colorado Springs	K-5	A language immersion charter school (German, Mandarin Chinese, Spanish). Half the day is immersion in the target language. Public charter. claschool.org
AXIS International Academy	Fort Collins area	Preschool through elementary	Multilingual / international focus. Offers Spanish, French or Chinese language instruction, with an international academy model. autocolorado.org
Mackintosh Academy	Denver / Boulder region	Pre-K through 8	Private school with IB curriculum, especially strong for students who benefit from inquiry-based and gifted pedagogy. Mackintosh Acad. +1

What to Consider / Questions to Ask

- What "international" means to you: Is it an IB curriculum? Language immersion? Foreign national curriculum (e.g. British, French, Spanish)? Multilingual tracks? International travel?
- Public vs Private: Some "international" schools are public or charter (lower cost), others private (higher tuition).
- Language offerings: Which languages are taught, and whether instruction is immersive or just language class.
- Class size, teacher qualifications: Especially teachers fluent or native in the target language(s).
- Global citizenship, cultural exposure: Opportunities for intercultural learning, international trips, diversity among student body.
- · Accreditation and authorization: IB authorization, or foreign curriculum accreditation (if applicable).

If you share your location (or parts of Colorado you're ok commuting), your budget, and what features ("IB", immersion, foreign curriculum etc.) are most important, I can make you a tailored list of great matches. Do you want me to pull that together for your area?



Generative AI: Answers Made Easy



S What are some things I should consider when choosing a private school for my child in Denver, CO? And what are options for private schools in Denver?

Here are key factors to consider when choosing a private school in Denver:

Academic quality and philosophy Look at curriculum rigor, teaching methods, and whether the school's educational approach (traditional, Montessori, progressive, etc.) matches your child's learning style. Ask about teacher qualifications, class sizes, and student-to-teacher ratios.

Values and culture Consider whether the school's mission and values align with your family's. Many Denver private schools have religious affiliations, while others are secular. Visit to get a sense of the community atmosphere and how students interact.

Location and logistics Factor in commute time from Centennial, availability of before/after school care, and transportation options. Some schools offer busing while others don't.

Cost and financial aid Tuition varies widely in Denver, from around \$15,000 to \$40,000+ annually. Ask about additional fees for activities, materials, or field trips, and inquire about financial aid availability if needed.

Extracurriculars and facilities Consider what programs matter to your family—sports, arts, music, STEM clubs. Visit the facilities to see classrooms, libraries, gyms, and outdoor spaces.

Diversity and inclusion Look at the student body composition and how the school approaches diversity, equity, and inclusion in its curriculum and community.

College preparation (if applicable) For older students, research the school's track record with college placement and what support they provide for the application process.

Special needs support If relevant, ask about learning support services, gifted programs, or accommodations available.

Private School Options in Denver

Let me search for current information on private schools in the Denver area.

m private schools Denver Colorado 2025

10 results A

- Scolorado Academy Home Private Day School in Denver, Colorado serving Pr... coloradoacademy.org
- 2025 Best Private High Schools in the Denver Area Niche niche.com
- Denver Academy, Private Gr 2-12 School in Denver CO denveracademy.org
- Best Private Schools in Denver, CO (2025-26) privateschoolreview.com
- OP 10 BEST Private Schools in Denver, CO Updated 2025 Yelp yelp.com
- 2025 Best Private K-12 Schools in the Denver Area Niche niche.com
- Best Private Schools in Denver 2025 College Transitions collegetransitions.com

Based on current information, here are some notable private school options in the Denver

Top-Ranked College Prep Schools:

- · Colorado Academy An independent, coed college prep school serving Pre-K through Grade 12 Colorado Academy Home - ...
- Kent Denver School A premier college-prep school for grades 6-12 on a scenic 200-acre campus (Kent Denver School | 6-12 P...
- · Graland Country Day School A private school serving preschool through middle school (grade 8) Graland Country Day Scho...

Specialized Learning:

• Denver Academy - An independent school for diverse learners in grades 2-12, focusing on individualized learning approaches Denver Academy, Private G...

Other Options Mentioned:

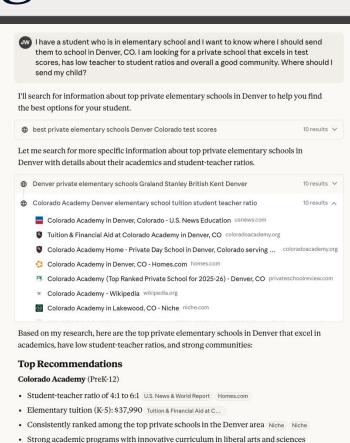
- · Denver Jewish Day School
- · Denver Waldorf School
- · Aspen Academy
- · Mackintosh Academy
- · Challenge School





An Earned Media Resurgence

- Earned media provides authentic validation through trusted thirdparty coverage that drives conversations
- The earned media resurgence reflects a shift toward credibility and authenticity as the currency of influence for brands
- Earned media alone isn't enough.
 It remains vital but requires integration with other marketing strategies
- Digital amplification is crucial since over half of U.S. adults get news from social media



· 18% of students receive financial aid, with average awards of \$24,570

Graland Country Day School (PreK-8)

Student-teacher ratio of 6:1 Graland Country Day Scho...
 Annual tuition: \$37,635 Graland Country Day Scho...
 Total enrollment of 700 students Graland Country Day Scho...

· Strong parent community with many volunteer opportunities

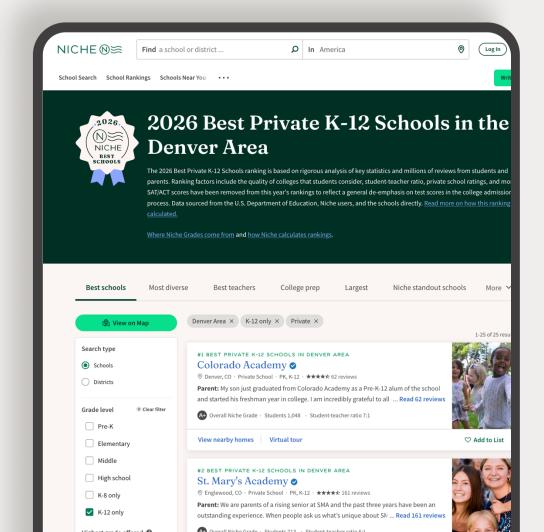
· Parents praise the well-rounded education including arts, athletics, and academics

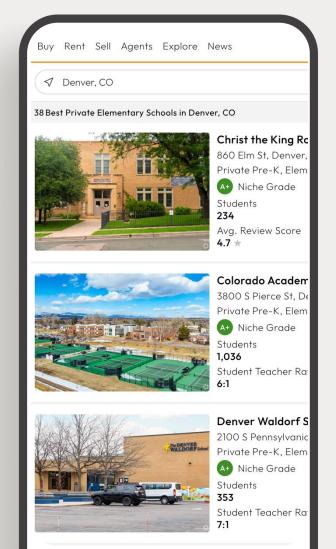
· Parents report excellent project-based learning and customized learning approaches

· Emphasis on meeting individual student needs while challenging them academically



An Earned Media Resurgence







Earned Media: Power of GEO



GEO, or Generative Engine
Optimization, emphasizes earned
media because Al search engines
prioritize content from trusted,
third-party sources like journalists,
analysts and communities to
answer user queries.

89%

27%

of Al-cited links come from earned media

of those are journalistic

"...Turns out, a lot of it comes down to PR... PR coverage is now one of the most powerful sources for influencing how these tools respond to billions of daily prompts."

A new study from Muck Rack



Social Search: The New Word of Mouth

Social Search

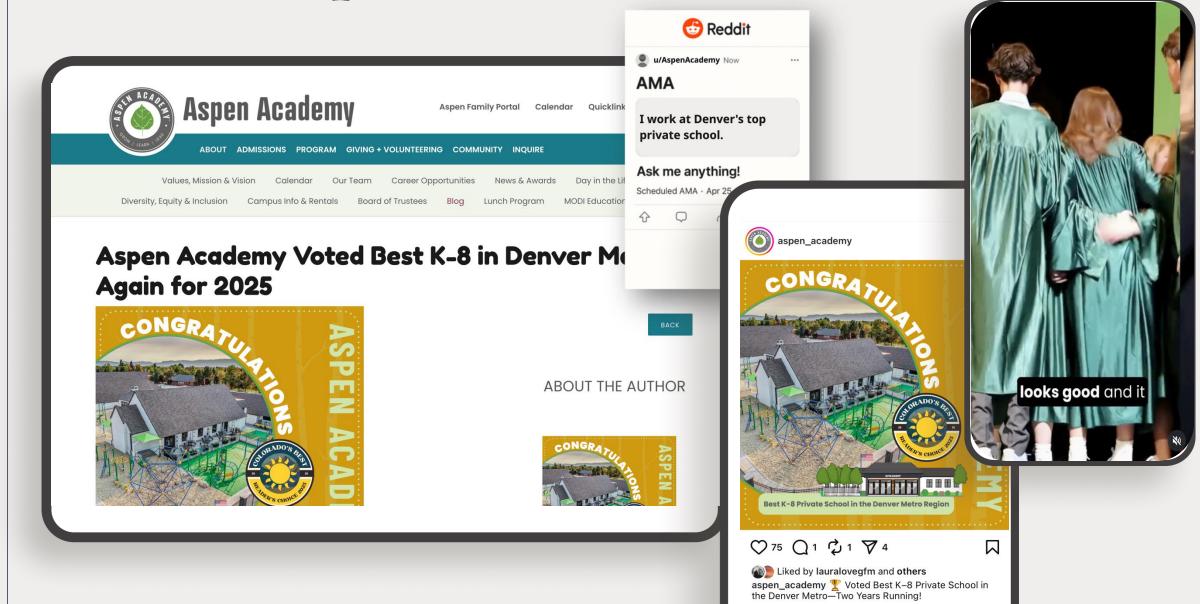
- Staying power over "virality"
- Influencers more important than ever
- Reddit/forums are incredibly powerful
- New strategy, content workflow and goals



C best private school in denve



Content Optimization Across Platforms





Tracking & Measuring Search Behavior

Understanding Your Visibility

- Keywords & search terms
- Tracking process
- Tool availability
- Website analytics & audience changes

	Total	130,383 100% of total	169,776 100% of total	56,273 100% of total
1	meta	94,970 (72.84%)	123,049 (72.48%)	26,479 (47.05%)
2	google	23,172 (17.77%)	30,359 (17.88%)	21,255 (37.77%)
3	(direct)	5,642 (4.33%)	7,455 (4.39%)	4,774 (8.48%)
4	tiktok	2,190 (1.68%)	2,305 (1.36%)	448 (0.8%)
5	(not set) <u>∧</u>	1,274 (0.98%)	1,326 (0.78%)	9 (0.02%)
6	reddit	894 (0.69%)	976 (0.57%)	157 (0.28%)
7	bing	820 (0.63%)	1,121 (0.66%)	857 (1.52%)
8	m.facebook.com	294 (0.23%)	306 (0.18%)	240 (0.43%)
9	duckduckgo	280 (0.21%)	414 (0.24%)	289 (0.51%)
10	yahoo	231 (0.18%)	313 (0.18%)	226 (0.4%)
11	obsg_news	228 (0.17%)	327 (0.19%)	249 (0.44%)
12	facebook.com	221 (0.17%)	225 (0.13%)	174 (0.31%)
13	chatgpt.com	182 (0.14%)	246 (0.14%)	173 (0.31%)
14	(data not available) 🗥	159 (0.12%)	191 (0.11%)	107 (0.19%)
15	Instagram	144 (0.11%)	152 (0.09%)	113 (0.2%)



The Answer Engine Assessment

Understanding to Optimization

- Setting a baseline
- Visibility scores
- Competitive analysis
- Content identification
- Marketing plan

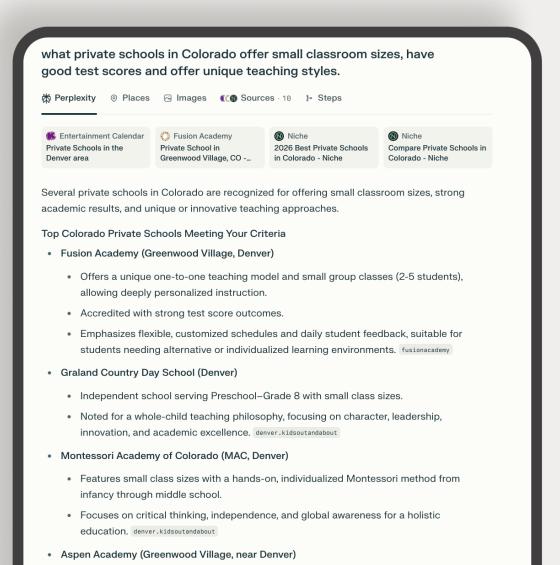




Continuous Adaptation: Staying Ahead

Constant Evolution

- Consistent monitoring
- Generative usage & familiarity
- Integrations & partnerships
- Proactive content planning
- Cross-functional teams





Quick Wins & Next Steps

Operational

- Ensure technical SEO excellence
- Prepare your website for Al crawlers
- Strengthen current internal linking

Measurement

- Create dashboard to measure on-site social and generative referrals
- Implement system for visibility measurement
- Take current baselines of visibility and content performance on all platforms



Quick Wins & Next Steps

Website Content

- Repurpose and restructure existing long-form content
- Ensure content answers user queries
- Develop plan to add identified missing content
- Review site for actionoriented audience shift

Content Strategy

- Develop proactive content strategy to address gaps and maintain visibility
 - Web
 - Social
 - Earned media& third party
- Utilize parents as ambassadors
 - Forums & reviews





